# Choice Hotels Reports Second Quarter 2007 Diluted EPS of \$0.43, Domestic Unit Growth of 5.1%

PRNewswire-FirstCall SILVER SPRING, Md.

Choice Hotels International, Inc., today reported the following highlights for the second quarter 2007:

- -- Diluted earnings per share ("EPS") for second quarter 2007 increased 19% to \$0.43 compared to \$0.36 in the same period of the prior year. Operating income for second quarter 2007 increased 12% to \$47.4 million compared to \$42.1 million for second quarter 2006.
- -- Earnings before interest, taxes and depreciation ("EBITDA") were \$49.5 million for second quarter 2007, an increase of 11% compared to \$44.7 million for second quarter 2006.
- -- Domestic units increased 5.1 percent from June 30, 2006.
- -- Domestic system-wide revenue per available room (RevPAR) increased 3.3% for the second quarter of 2007 compared to the same period of the prior year. Domestic RevPAR for the company's mid-scale without food and beverage brands (Comfort Inn, Comfort Suites and Sleep Inn), which represents approximately half of the company's domestic rooms online, increased 4.8% for the second quarter of 2007, with average daily rate increasing 5.3% for those brands.
- -- Executed 176 new domestic hotel franchise contracts during the second quarter of 2007, an increase of 14% compared to 155 for second quarter 2006, with new construction contracts comprising 39% of executed agreements. Overall, year-to-date, new domestic hotel franchise contracts executed increased 4% to 287 compared to 275 in the same period of the prior year.
- -- The number of domestic hotels under construction, awaiting conversion or approved for development increased 25% to 858 hotels representing 67,740 rooms; the worldwide pipeline also increased 25% to 943 hotels representing 75,747 rooms.
- -- Executed first direct franchise agreements in Canada for Cambria Suites and MainStay Suites brands, with contracts for two Cambria Suites hotels to be developed in the Toronto metropolitan area and agreements for four MainStay Suites hotels to be developed in Ontario and Alberta.
- -- Executed 11 new hotel franchise contracts for the Cambria Suites brand, including the two Canadian hotels, during the second quarter of 2007, with sixty hotel franchise contracts executed since the brand's launch in 2005. During the quarter, the company executed a contract for a 300-room Cambria Suites hotel in Brooklyn, the brand's largest property currently under contract.
- -- Franchising revenues and total revenues both increased 12% for second quarter 2007 compared to the same period of the prior year. Year-todate franchising revenues and total revenues have increased 9% and 10%, respectively, compared to the same period of 2006.
- -- Franchising margins for the second quarter of 2007 were 62.9% compared to 62.6% for the second quarter of 2006. Year to date franchising margins were 57.9% compared to 61.1% for the same period of 2006. Franchising margins for the six months ended June 30, 2007 reflect the impact of \$3.7 million of termination benefits for certain executive officers in the first quarter of 2007. Franchising margins for the second quarter 2007 and year-to-date period ended June 30, 2007 also reflect the commencement of direct franchising operations in continental Europe.

- -- Interest and other investment income increased \$1.9 million for second quarter 2007 compared to the same period of the prior year due to favorable performance of employee benefit plan investments.
- The company purchased approximately 0.7 million shares of its common stock at an average price of \$38.72 for a total cost of \$28.3 million under its share repurchase program during the second quarter 2007. Year-to-date through July 24, 2007, the company purchased approximately 1.5 million shares of its common stock at an average price of \$38.60 for a total cost of \$57.8 million under its share repurchase program.

"We continue to work closely with our franchisees to improve their unit profitability by driving incremental business to their hotels and providing them with targeted services and support to enhance property-level operating performance," said Charles A. Ledsinger, Jr., vice chairman and chief executive officer. "At the same time, we are committed to continuously improving brand quality and consistency by working collaboratively with our franchisees so that we are positioned to gain market share. This operating philosophy has proven successful for Choice, as over the last five years, we have increased our domestic market share of branded hotels by 350 basis points to nearly 17% of the market, as measured by room supply in the midscale & economy segments."

#### Items Affecting Comparability

Fourth Quarter 2006 Acquisition of Continental Europe Franchising Operations

During the fourth quarter of 2006, the company terminated the master franchising agreement covering continental Europe and acquired the direct franchising operations in this region from the former master franchisor. As a result of the acquisition, franchising revenues and selling, general and administrative costs for the three months ended June 30, 2007 increased approximately \$1.1 million and \$0.7 million, respectively, compared to second quarter 2006. Franchising revenues and selling, general and administrative costs for the six months ended June 30, 2007 increased approximately \$1.8 million and \$1.6 million, respectively, compared to the same period in 2006.

#### Outlook for 2007

The company's third quarter 2007 diluted EPS is expected to be at least \$0.52. The company expects full year 2007 diluted EPS of \$1.62. Earnings before interest, taxes, depreciation and amortization ("EBITDA") for full-year 2007 is expected to be approximately \$187.5 million. These estimates include the following assumptions.

- -- The company expects net domestic unit growth of approximately 4% in 2007;
- -- RevPAR is expected to increase approximately 4.5% for third quarter 2007 and approximately 4% for full-year 2007;
- -- The effective royalty rate is expected to increase 3 basis points for full-year 2007;
- -- All figures assume the existing share count and an effective tax rate of 36.3% for third quarter 2007 and 36.5% for full year 2007;
- -- All figures assume approximately \$3.7 million (\$0.03 diluted EPS) of termination benefits expense resulting from the previously announced separations of certain executive officers.

Use of Free Cash Flow

The company has consistently used its free cash flow (cash flow from operations less capital expenditures) generated from its operations to return value to shareholders, primarily through share repurchases and dividends.

For the three and six months ended June 30, 2007, the company paid \$9.9 million and \$19.8 million, respectively, of cash dividends to shareholders. The annual dividend rate per common share is \$0.60.

For the three months ended June 30, 2007, the company purchased approximately 0.7 million shares of its common stock at an average price of \$38.72 for a total cost of \$28.3 million under its share repurchase program. For the six months ended June 30, 2007, the company purchased approximately 1.2 million shares of its common stock at an average price of \$38.33 for a total cost of \$46.1 million. At June 30, 2007, the company had authorization to purchase up to an additional 3.9 million shares under the share repurchase program. Repurchases will continue to be made in the open market and through privately negotiated transactions subject to market and other conditions. No minimum number of shares has been fixed. Since Choice announced its stock repurchase program on June 25, 1998, the company has repurchased 34.8 million shares of its common stock for a total cost of \$758 million through June 30, 2007. Considering the effect of a two-for-one stock split in October 2005, the company has repurchased 67.8 million shares under the share repurchase program at an average price of \$11.17 per share. Subsequent to June 30, 2007 through July 24, 2007, the Company has repurchased an additional 0.3 million shares of its common stock at a total cost of \$11.8 million.

The company expects to continue to return value to its shareholders through a combination of share repurchases and dividends, subject to market and other conditions.

Conference Call

Choice will conduct a conference call on Wednesday July 25, 2007 at 9:30 a.m. EDT to discuss the company's second quarter results. The call-in number to listen to the call is 1-888-423-3273. International callers should dial 612-332-0923. The conference call also will be Web cast simultaneously via the company's Web site, www.choicehotels.com. Interested investors and other parties wishing to access the call on the Web should go to the Web site and click on the Investor Info link. The Investor Information page will feature a conference call microphone icon to access the call.

The audio of the call will be archived and available on www.choicehotels.com beginning at 1:00 p.m. EDT on July 25 and will be available through August 25 by calling 1-800-475-6701, access code 877036. International callers should dial 320-365-3844 and enter access code 877036.

#### About Choice Hotels

Choice Hotels International franchises more than 5,400 hotels, representing more than 445,000 rooms, in the United States and 38 countries and territories. As of June 30, 2007, 858 hotels are under development in the United States, representing 67,740 rooms, and an additional 85 hotels, representing 8,007 rooms, are under development in more than 20 countries and territories. The company's Cambria Suites, Comfort Inn, Comfort Suites, Quality, Clarion, Sleep Inn, Econo Lodge, Rodeway Inn, MainStay Suites and Suburban Extended Stay Hotel brands serve guests worldwide.

Additional corporate information may be found on Choice Hotels' Internet site, which may be accessed at www.choicehotels.com.

Certain matters discussed in this press release constitute forward-looking statements within the meaning of the federal securities law. Generally, our use of words such as "expect," "estimate," "believe," "anticipate," "will," "forecast," "plan," project," "assume" or similar words of futurity identify statements that are forward-looking and that we intend to be included within the Safe Harbor protections provided by Section 27A of the Securities Act and Section 21E of the Securities Exchange Act of 1934. Such forward-looking statements are based on management's current beliefs, assumptions and expectations regarding future events, which in turn are based on information currently available to management. Such statements may relate to projections for the company's revenue, earnings and other financial and operational measures, company debt levels, payment of stock dividends, and future operations. We caution you not to place undue reliance on any forward-looking statements, which are made as of the date of this press release. Forward-looking statements do not guarantee future performance and involve known and unknown risks, uncertainties and other factors.

Several factors could cause actual results, performance or achievements of the company to differ materially from those expressed in or contemplated by the forward-looking statements. Such risks include, but are not limited to, changes to general, domestic and foreign economic conditions; operating risks common in the lodging and franchising industries; changes to the desirability of our brands as viewed by hotel operators and customers; changes to the terms or termination of our contracts with franchisees; our ability to keep pace with improvements in technology utilized for reservations systems and other operating systems; fluctuations in the supply and demand for hotels rooms; and our ability to manage effectively our indebtedness. These and other risk factors are discussed in detail in Risk Factors section of the company's Form 10-K for the year ended December 31, 2006, filed with the Securities and Exchange Commission on March 1, 2007. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

Statement Concerning Non-GAAP Financial Measurements

Franchising revenues, franchising margins, and EBITDA are non-GAAP financial measurements. These financial measurements are presented as supplemental disclosures because they are used by management in reviewing and analyzing the company's performance. This information should not be considered as an alternative to any measure of performance as promulgated under accounting principles generally accepted in the United States (GAAP), such as total revenues, operating income, and operating margins. The company's calculation of these measurements may be different from the calculation used by other companies and therefore comparability may be limited. The company has included exhibits accompanying this release that reconcile these measures to the comparable GAAP measurement.

Cambria Suites, Comfort Inn, Comfort Suites, Quality, Clarion, Sleep Inn, MainStay Suites, Suburban Extended Stay Hotel, Econo Lodge, and Rodeway Inn are proprietary trademarks and service marks of Choice Hotels International, Inc.

Choice Hotels International, Inc. Exhibit 1 Consolidated Statements of Income (Unaudited) Three Months Ended June 30, Variance 2007 2006 \$ % (In thousands, except per share amounts)

**REVENUES:** 

Royalty fees \$59,176 \$53,146 \$6,030 11% Initial franchise and relicensing

fees7,6496,72392614%Brand solutions5,9954,9001,09522%Marketing and reservation81,81072,7429,06812%Hotel operations1,1931,180131%Other1,8861,849372%Total revenues157,709140,54017,16912%
OPERATING EXPENSES:
Selling, general and administrative       25,605       22,242       3,363       15%         Depreciation and amortization       2,137       2,642       (505)       (19%)         Marketing and reservation       81,810       72,742       9,068       12%         Hotel operations       794       800       (6)       (1%)         Total operating expenses       110,346       98,426       11,920       12%
Operating income 47,363 42,114 5,249 12%
OTHER INCOME AND EXPENSES:         Interest expense       3,217       4,044       (827)       (20%)         Interest and other investment         (income) loss       (1,721)       174       (1,895)       (1089%)         Equity in net income         of affiliates       (181)       (130)       (51)       39%         Loss on extinguishment of debt       -       342       (342)       (100%)         Total other income and expenses, net       1,315       4,430       (3,115)       (70%)
Income before income taxes         46,048         37,684         8,364         22%           Income taxes         17,403         13,548         3,855         28%           Net income         \$28,645         \$24,136         \$4,509         19%
Weighted average shares outstanding- basicbasic65,47565,356Weighted average shares outstanding- diluted66,59967,105Basic earnings per share\$0.44\$0.37\$0.0719%Diluted earnings per share\$0.43\$0.36\$0.0719%
Six Months Ended June 30, Variance
2007 2006 \$ % (In thousands, except per share amounts)
REVENUES:
Royalty fees\$102,504 \$93,010 \$9,494 10%Initial franchise and relicensing fees12,580 12,366 214 2%Brand solutions8,981 7,682 1,299 17%Marketing and reservation143,851 130,718 13,133 10%Hotel operations2,289 2,160 129 6%Other3,687 4,022 (335) (8%)Total revenues273,892 249,958 23,934 10%
OPERATING EXPENSES:
Selling, general and administrative49,50540,5178,98822%Depreciation and amortization4,2524,991(739)(15%)Marketing and reservation143,851130,71813,13310%Hotel operations1,5351,545(10)(1%)Total operating expenses199,143177,77121,37212%
Operating income 74,749 72,187 2,562 4%
OTHER INCOME AND EXPENSES:         Interest expense       6,214       8,084 (1,870) (23%)         Interest and other investment         (income) loss       (2,322) (530) (1,792) 338%         Equity in net income of affiliates       (375) (388) 13 (3%)         Loss on extinguishment of debt       - 342 (342) (100%)         Total other income and expenses, net       3,517 7,508 (3,991) (53%)

	71,232 64,679 6,553 10% 26,272 22,878 3,394 15% 44,960 \$41,801 \$3,159 8%	6
Weighted average shares outsta	65,070	
Choice Hotels International, Inc. Consolidated Balance Sheets	Exhibit 2	
	June 30, December 31, 007 2006 audited)	
ASSETS		
Cash and cash equivalents Accounts receivable, net Deferred income taxes Other current assets Total current assets	\$47,330 \$35,841 45,995 41,694 3,061 1,790 11,745 7,757 108,131 87,082	
Fixed assets and intangibles, net Receivable marketing fees Investments, employee benefit p at fair value Other assets	7,139 6,662	
Total assets	332,044 303,309	
LIABILITIES AND SHAREHOLDERS	5' DEFICIT	
Current portion of long-term deb Other current liabilities Total current liabilities	t - 146 147,751 139,645 147,751 139,791	
Long-term debt Deferred compensation & retirer	199,146 172,390	
plan obligations Other liabilities	41,067 40,101 15,484 13,407	
Total liabilities	403,448 365,689	
Total shareholders' deficit	(71,404) (62,380)	
Total liabilities and		

Total liabilities and		
shareholders' deficit	\$332,044	\$303,309

Choice Hotels International, Inc. Exhibit 3 Consolidated Statements of Cash Flows (Unaudited)

(In thousands) Six Months Ended June 30,

2007 2006 CASH FLOWS FROM OPERATING ACTIVITIES:

Net income \$44,960 \$41,801

Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and amortization 4,252 4,991

Provision for bad debts	. (528	) (127	7)
Non-cash stock compensation a			
other charges Non-cash interest and other inco	7,263	5,550 (1,598)	(107)
Loss on extinguishment of debt	Jine		42
Dividends received from equity			72
method investees	295	169	
Equity in net income of affiliates			888)
		, ,	,
Changes in assets and liabilities:			
Receivables	(3,654)	(3,414)	
Receivable - marketing and			
reservation fees, net	1,731	670	
Accounts payable	(277)		
Accrued expenses and other			(7,549)
Income taxes payable Deferred income taxes	12,95 (4,68		315 (12)
Deferred revenue	1,817	3,603	
Other assets	(1,278)	(420)	,
Other liabilities	6,843	6,200	
	-,	-,	
NET CASH PROVIDED BY OPERAT	ING		
ACTIVITIES	56,697	62,628	
CASH FLOWS FROM INVESTING A	CTIVITIES:		
Investment in property and equip	mont	(5,786)	(4,045)
Acquisitions, net of cash acquired		343)	-
Purchases of investments, employ		0.07	
benefit plans	(5,701)	(5,784)	
Proceeds from sales of investmer	nts,		
employee benefit plans	1,55		
Issuance of notes receivable			,277)
Collections of notes receivable			59
Other items, net	(359)	(296)	
NET CASH USED IN INVESTING			
ACTIVITIES	(13,424)	(9,656)	
CASH FLOWS FROM FINANCING A			
Principal payments of long-term of		(422)	(73)
Net (repayments) borrowings pur to revolving credit facility	27,000	) (49,6	00)
Debt issuance costs	27,000	(472)	00)
Excess tax benefits from stock-ba	sed	(1)2)	
compensation	4,214	11,983	
Purchase of treasury stock	(47,3	341) (1	,132)
Dividends paid	(19,751)	(16,925	5)
Proceeds from exercise of stock			
options	4,516	7,984	
NET CASH USED IN FINANCING			
ACTIVITIES	(31,784)	(48,235)	
Activities	(31,704)	(40,233)	
Net change in cash and cash			
equivalents	11,489	4,737	
Cash and cash equivalents at			
beginning of period	35,841	16,92	21
CASH AND CASH EQUIVALENTS A		*21 656	
PERIOD	\$47,330	\$21,658	
CHOICE HOTELS INTER	RNATIONAL	, INC.	Exhibit 4
SUPPLEMENTAL OPERA			

CHOICE HOTELS INTERNATIONAL, INC. Exh SUPPLEMENTAL OPERATING INFORMATION DOMESTIC HOTEL SYSTEM (UNAUDITED)

For the Six Months Ended June 30, 2007

	Average Daily Rate Occupancy RevPAR	
Comfort Inn Comfort Suites Sleep Midscale without Food &	\$73.42 57.6% \$42.29 85.64 62.4% 53.45 67.32 58.7% 39.55 Beverage 75.19 58.8% 44.1	18
Quality Clarion Midscale with Food & Bey	66.62 49.6% 33.03 77.42 47.2% 36.57 verage 69.18 49.0% 33.90	)
Econo Lodge Rodeway Economy	51.36 43.9% 22.52 49.87 42.6% 21.23 51.04 43.6% 22.24	
MainStay Suburban Extended Stay	67.91 64.0% 43.47 39.58 67.2% 26.59 45.47 66.5% 30.23	
Total Domestic System	\$68.89 53.5% \$36.83	
Fo	r the Six Months Ended June 30, 2006	
	Average Daily Rate Occupancy RevPAR	
Comfort Inn Comfort Suites Sleep Midscale without Food &	\$69.76 57.9% \$40.40 81.30 64.3% 52.24 64.64 58.6% 37.87 Beverage 71.46 59.2% 42.3	34
Quality Clarion Midscale with Food & Bey	64.26 50.8% 32.63 77.11 48.1% 37.11 verage 67.39 50.1% 33.77	7
Econo Lodge Rodeway Economy	50.5243.3%21.8948.5741.9%20.3350.1843.1%21.61	
MainStay Suburban Extended Stay	66.48 63.7% 42.33 38.02 73.1% 27.79 42.93 71.3% 30.60	
Total Domestic System	\$66.16 54.3% \$35.90	
	Change	
	Average Daily Rate Occupancy RevPAR	
Comfort Inn Comfort Suites Sleep Midscale without Food &	5.2% (30)bps 4.7% 5.3% (190)bps 2.3% 4.1% 10 bps 4.4% Beverage 5.2% (40)bps 4.3%	%
Quality Clarion Midscale with Food & Bey	3.7% (120)bps 1.2% 0.4% (90)bps (1.5%) verage 2.7% (110)bps 0.4%	6
Econo Lodge Rodeway Economy	1.7%60 bps2.9%2.7%70 bps4.4%1.7%50 bps2.9%	
MainStay	2.2% 30 bps 2.7%	

Total Domestic System

For the Three Months Ended June 30, 2007

#### Average Daily

Rate Occupancy RevPAR

Comfort Inn	\$75.62	63.9%	\$48.29	
Comfort Suites	87.54	67.8%	59.36	
Sleep	69.74	65.4%	45.63	
Midscale without Food & Be	everage	77.32	64.9%	50.18
Quality	68.96	55.4%	38.19	
Clarion	80.13	53.1%	42.51	
Midscale with Food & Bever	age	71.58	54.8%	39.24
Econo Lodge	52.85	48.4%	25.55	
Rodeway	51.47	46.1%	23.71	
Economy	52.56	47.8%	25.14	
MainStay	69.53	69.7%	48.43	
Suburban	40.39	70.7%	28.56	
Extended Stay	46.65	5 70.5%	32.88	
Total Domestic System	\$7	0.98 59	9.1% \$4	1.92

For the Three Months Ended June 30,

2006

#### Average Daily Rate Occupancy RevPAR

\$71.84	64.0%	\$45.97	
83.04	69.5%	57.72	
66.69	65.2%	43.47	
Beverage	73.42	65.2%	47.90
66.18	56.5%	37.36	
77.77	53.5%	41.63	
/erage	69.01	55.7%	38.44
52.09	47.5%	24.75	
49.98	44.5%	22.23	
51.72	47.0%	24.29	
67.43	70.3%	47.39	
	\$71.84 83.02 66.69 Beverage 66.18 77.77 /erage 52.09 49.98 51.72 67.43 38.95	83.04 69.5% 66.69 65.2% Beverage 73.42 66.18 56.5% 77.77 53.5% /erage 69.01 52.09 47.5% 49.98 44.5% 51.72 47.0% 67.43 70.3% 38.95 76.8%	\$71.84 64.0% \$45.97 83.04 69.5% 57.72 66.69 65.2% 43.47 Beverage 73.42 65.2% 66.18 56.5% 37.36 77.77 53.5% 41.63 /erage 69.01 55.7% 52.09 47.5% 24.75 49.98 44.5% 22.23 51.72 47.0% 24.29 67.43 70.3% 47.39 38.95 76.8% 29.91

Total Domestic System \$67.98 59.7% \$40.58

#### Change

#### Average Daily Rate Occupancy RevPAR

Comfort Inn	5.3%	(10)bps	5.0%	
Comfort Suites	5.4%	(170)bp	s 2.8%	
Sleep	4.6%	20 bps	5.0%	
Midscale without Food & Be	verage	5.3%	(30)bps	4.8%

Quality Clarion Midscale with Food & Bevera	4.2% 3.0% age	(110)bps (40)bps 3.7%	2.2% 2.1% (90)bps	2.1%
Econo Lodge Rodeway Economy	1.5% 3.0% 1.6%	6 90 bps 160 bps 80 bps		
MainStay Suburban Extended Stay	3.1% 3.7% 5.9%	(60)bps (610)bps % (500)bj	. ,	5)
Total Domestic System	4	4.4% (60	))bps 3.	3%

 For the Quarter
 For the Six Months

 Ended
 Ended

 06/30/2007
 06/30/2006
 06/30/2007

 System-wide effective
 royalty rate
 4.14 %
 4.10 %

#### CHOICE HOTELS INTERNATIONAL, INC. Exhibit 5 SUPPLEMENTAL HOTEL AND ROOM SUPPLY DATA (UNAUDITED)

June 30, 2007 June 30, 2006

Hotels Rooms Hotels Rooms

Comfort Inn	1,424 111,230 1,411 110,440
Comfort Suites	453 35,494 417 32,786
Sleep	340 25,338 320 24,133
Midscale without Food & B	everage 2,217 172,062 2,148 167,359
Quality	783 75,840 692 68,407
Clarion	161 23,378 157 23,262
Midscale with Food & Beve	rage 944 99,218 849 91,669
Econo Lodge	819 49,882 825 50,673
Rodeway	256 15,412 203 12,469
Economy	1,075 65,294 1,028 63,142
MainStay	29 2,166 27 2,047
Suburban	60 7,853 64 8,439
Extended Stay	89 10,019 91 10,486
Cambria Suites	1 119
Domestic Franchises	4,326 346,712 4,116 332,656
International Franchises	1,148 99,114 1,168 98,818
Total Franchises	5,474 445,826 5,284 431,474

#### Variance

Hote	ls Ro	oms	%	%	
Comfort Inn Comfort Suites Sleep 2	13 36 0 1	790 2,708 ,205 6	0.9% 8.6% 5.3% 5		
Midscale without Food & Bev	erage	69	4,703	3.2%	2.8%
· · · · ·		,433 1 L16 2.		10.9% .5%	
Midscale with Food & Bevera	ge	95	7,549	11.2%	8.2%
Econo Lodge Rodeway	(6) 53	(791) 2,943	(0.7%) 26.1%	( · · · /	

Economy	47 2,152 4.6% 3.4%
MainStay Suburban Extended Stay	2 119 7.4% 5.8% (4) (586) (6.3%) (6.9%) (2) (467) (2.2%) (4.5%)
Cambria Suites	1 119 NM NM
Domestic Franchises	210 14,056 5.1% 4.2%
International Franchises	(20) 296 (1.7%) 0.3%
Total Franchises	190 14,352 3.6% 3.3%

#### CHOICE HOTELS INTERNATIONAL, INC. Exhibit 6 SUPPLEMENTAL INFORMATION BY BRAND DEVELOPMENT RESULTS -- DOMESTIC NEW HOTEL CONTRACTS (UNAUDITED)

For the Six Months Ended June 30, 

New Construction Conversion Total Comfort Inn **Comfort Suites** Sleep Midscale without Food & Beverage Quality Clarion Midscale with Food & Beverage Econo Lodge Rodeway Economy MainStay Suburban **Extended Stay** Cambria Suites -Total Domestic System 

#### For the Six Months Ended June 30,

#### New Construction Conversion Total

Comfort Inn	24	18	42	
Comfort Suites	41	2	43	
Sleep	10	-	10	
Midscale without Food & Bev	erage	75	20	95
Quality	5	57	62	
Clarion	1	18	19	
Midscale with Food & Bevera	ge	6	75	81
Econo Lodge	-	23	23	
Rodeway	1	48	49	
Economy	1	71	72	
MainStay	3	1	4	
Suburban	6	2	8	
Extended Stay	9	3	12	
Cambria Suites	15	-	15	

275

### % Change

106

	New Construction C	onversion	Total	
Comfort Inn	(33%)	11%	(14%)	1%
Comfort Suites	(2%)	50%	0%	
Sleep	60%	NM	70%	
Midscale without Food a	& Beverage	(4%)	20%	
Quality	0%	11%	10%	15%
Clarion	300%	17%	32%	
Midscale with Food & B	everage	50%	12%	
Econo Lodge	NM	22%	30%	
Rodeway	(100%)	(19%)	(20%)	
Economy	100%	(6%)	(4%)	
MainStay	33%	0%	25%	
Suburban	17%	0%	13%	
Extended Stay	22%	0%	17%	
Cambria Suites	0%	NM	0%	
Total Domestic System	3	% 59	% 4%	

## For the Three Months Ended June 30, 2007

	New Construction	Conve	rsion Tot	al
Comfort Inn	11	17	28	65
Comfort Suites	26	2	28	
Sleep	8	1	9	
Midscale without Food	& Beverage	45	20	
Quality	4	28	32	49
Clarion	2	15	17	
Midscale with Food & B	everage	6	43	
Econo Lodge	1	15	16	
Rodeway	-	28	28	
Economy	1	43	44	
MainStay	4	1	5	
Suburban	3	1	4	
Extended Stay	7	2	9	
Cambria Suites	9	-	9	
Total Domestic System		68	108	176

## For the Three Months Ended June 30, 2006

#### New Construction Conversion Total

Comfort Inn	9	5	14	
Comfort Suites	29	2	31	
Sleep	7	-	7	
Midscale without Food & Bev	erage	45	7	52

Quality 3 32 35

Clarion Midscale with Food & Beverage	- e	9 3	9 41	44
Econo Lodge	-	14	14	
Rodeway	1	33	34	
Economy	1	47	48	
MainStay Suburban Extended Stay	1 3 4	- 2 2	1 5 6	
Cambria Suites	5	-	5	
Total Domestic System		58	97	155

% Change

Ν	lew			
Cor	struction C	Conversion	Total	
Comfort Inn	22%	240%	100%	
Comfort Suites	(10%)	0%	(10%)	
Sleep	14%	NM	29%	
Midscale without Food & Be	verage	0%	186%	25%
Quality	33%	(13%)	(9%)	
Clarion	NM	67%	89%	
Midscale with Food & Bever	age	100%	5%	11%
Econo Lodge	NM	7%	14%	
Rodeway	(100%)	(15%)	(18%)	
Economy	0%	(9%)	(8%)	
MainStay	300%	NM	400%	
Suburban	0%	(50%)	(20%)	
Extended Stay	75%	0%	50%	
Cambria Suites	80%	NM	80%	
Total Domestic System	17	7% 1	1% 14	1%

#### CHOICE HOTELS INTERNATIONAL, INC. Exhibit 7 DOMESTIC HOTEL PIPELINE OF HOTELS UNDER CONSTRUCTION, AWAITING CONVERSION OR APPROVED FOR DEVELOPMENT (UNAUDITED)

A hotel in the domestic pipeline does not always result in an open and operating hotel due to various factors.

#### June 30, 2007 Units

#### New Conversion Construction Total

Comfort Inn	42	121	163	514
Comfort Suites	3	240	243	
Sleep Inn	-	108	108	
Midscale without Food & Bev	rerage	45	469	
Quality	68	11	79	109
Clarion	23	7	30	
Midscale with Food & Bever	age	91	18	
Econo Lodge	44	4	48	
Rodeway	61	1	62	
Economy	105	5	110	
MainStay	1	33	34	
Suburban	5	30	35	
Extended Stay	6	63	69	

#### 247 611 858

#### June 30, 2006 Units

#### New Conversion Construction Total

#### 40 Comfort Inn 101 141 202 206 **Comfort Suites** 4 Sleep Inn \_ 85 85 Midscale without Food & Beverage 44 388 432 Quality 55 14 69 Clarion 18 4 22 Midscale with Food & Beverage 73 18 91 Econo Lodge 24 6 30 51 50 Rodeway 1 74 7 Economy 81 MainStay 1 35 36 Suburban 18 19 1 Extended Stay 2 55 53 **Cambria Suites** 28 28 -

### 193 494 687

#### Variance

#### New Conversion Construction Total

Units % Units % Units %

Comfort Inn	2	5%	20	) 20%	6 2ž	2 16%	6	
Comfort Suites	(1)	(25%	%)	38 1	9%	37 1	8%	
Sleep Inn	- N	М	23	27%	23	27%		
Midscale without Food & Bey	verag	ge	1	2%	81	21%	82	19%

 Quality
 13
 24%
 (3) (21%)
 10
 14%

 Clarion
 5
 28%
 3
 75%
 8
 36%

 Midscale with Food & Beverage
 18
 25%
 0%
 18
 20%

Econo Lodge	20	83%	(2)(33%)186	0%
Rodeway	11	22%	- 0% 11 22%	b
Economy	31	42%	(2) (29%) 29 36	5%

MainStay	- 0% (2) (6%) (2) (6%)
Suburban	4 400% 12 67% 16 84%
Extended Stay	4 200% 10 19% 14 25%

### Cambria Suites - NM 28 100% 28 100%

54 28% 117 24% 171 25%

#### CHOICE HOTELS INTERNATIONAL, INC. Exhibit 8 SUPPLEMENTAL NON-GAAP FINANCIAL INFORMATION (UNAUDITED)

#### CALCULATION OF FRANCHISING REVENUES AND FRANCHISING MARGINS

Three Months Ended Six Months Ended (dollar amounts in thousands) June 30, June 30,
2007 2006 2007 2006 Franchising Revenues:
Total Revenues \$157,709 \$140,540 \$273,892 \$249,958 Adjustments: Marketing and reservation revenues (81,810) (72,742) (143,851) (130,718)
Hotel Operations         (1,193)         (1,180)         (2,289)         (2,160)           Franchising Revenues         \$74,706         \$66,618         \$127,752         \$117,080
Franchising Margins:
Operating Margin:
Total Revenues\$157,709\$140,540\$273,892\$249,958Operating Income\$47,363\$42,114\$74,749\$72,187Operating Margin30.0%30.0%27.3%28.9%
Franchising Margin:
Franchising Revenues \$74,706 \$66,618 \$127,752 \$117,080
Operating Income \$47,363 \$42,114 \$74,749 \$72,187 Less: Hotel Operations 399 380 754 615 \$46,964 \$41,734 \$73,995 \$71,572
Franchising Margins 62.9% 62.6% 57.9% 61.1%

CALCULATION OF ADJUSTED NET INCOME AND ADJUSTED DILUTED EARNINGS PER SHARE (EPS)

(In thousands, except per share Three Months Ended Six Months Ended amounts) June 30, June 30,

2007 2006 2007 2006

 Net Income
 \$28,645
 \$24,136
 \$44,960
 \$41,801

 Adjustments:
 Loss on Debt Extinguishment Costs
 217
 217

 Adjusted Net Income
 \$28,645
 \$24,353
 \$44,960
 \$42,018

Adjusted Net Income \$28,645 \$24,353 \$44,960 \$42 Weighted average shares outstanding-

diluted 66,599 67,105 66,823 66,925

Diluted Earnings Per Share \$0.43 \$0.36 \$0.67 \$0.62 Adjustments: Loss on Debt Extinguishment Costs - - 0.01 Adjusted Diluted Earnings Per Share (EPS) \$0.43 \$0.36 \$0.67 \$0.63

**EBITDA Reconciliation** 

(in millions)

Full-Year Q2 2007 Q2 2006 2007 Actuals Actuals Outlook

Operating Income (per GAAP)\$47.4\$42.1\$178.5Depreciation and amortization2.12.69.0Earnings before interest, taxes,<br/>depreciation & amortization (non-<br/>GAAP)\*\$49.5\$44.7\$187.5

\* Six months ended June 30, 2007 franchising margins, operating income

and EBITDA include approximately \$3.7 million of severance costs related to the previously announced termination of certain executive officers.

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Web site: <u>http://www.choicehotels.com/</u>

https://media.choicehotels.com/2007-07-24-Choice-Hotels-Reports-Second-Quarter-2007-Diluted-EPS-of-0-43-Domestic-Unit-Growth-of-5-1