## Choice Hotels Deploys Innovative, Web-Based Property Management System to All Domestic Economy Hotels

Econo Lodge and Rodeway Inn Brands Utilizing choiceADVANTAGE Web-Based Software Solution

PRNewswire-FirstCall SILVER SPRING, Md.

Worldwide lodging franchisor Choice Hotels International, Inc. announced today that it has completed the full deployment of its proprietary Web-based hotel property management system, choiceADVANTAGE, to all Econo Lodge and Rodeway Inn brand hotels. The proprietary choiceADVANTAGE solution provides franchisees with a wealth of features, including revenue management, occupancy demand forecasting, group management, guest tracking and full reporting. The choiceADVANTAGE system's tight integration with the Choice central reservation system helps maximize rate and occupancy yields for Econo Lodge and Rodeway Inn owners.

Currently deployed at over 1,400 Choice brand hotels, the choiceADVANTAGE system is a cost-competitive solution that automates marketing programs and provides detailed guest feedback in a quick and efficient manner. As a pure Web-based solution, the choiceADVANTAGE system allows for greater flexibility in hardware choices and drastically reduces each hotel's investment in on-site computer equipment.

"With these two brands using the choiceADVANTAGE system, Choice is able to support them with the full power of our sales and marketing engine, thus providing more opportunity for our franchisees to improve their revenues, and more importantly, their profits," said Gary Thomson, chief information officer and senior vice president for Choice Hotels. "We are always looking for ways we can take our franchisees to the next level by providing them with new services and technologies."

The information and data provided through the choiceADVANTAGE system is stored in a professionally managed computer data center at the Choice Hotels western corporate location in Phoenix, Arizona. Monitored and managed 24 hours a day, the system data is securely stored and backed up on a regular basis.

## **About Choice**

Choice Hotels International franchises more than 5,400 hotels, representing more than 445,000 rooms, in the United States and 38 countries and territories. As of June 30, 2007, 858 hotels are under development in the United States, representing 67,740 rooms, and an additional 85 hotels, representing 8,007 rooms, are under development in more than 20 countries and territories. The company's Comfort Inn, Comfort Suites, Quality, Sleep Inn, Clarion, Cambria Suites, MainStay Suites, Suburban Extended Stay Hotel, Econo Lodge and Rodeway Inn brands serve guests worldwide.

Additional corporate information may be found on the Choice Hotels Internet site, which may be accessed at <a href="http://www.choicehotels.com/">http://www.choicehotels.com/</a>.

Choice Hotels, Choice Hotels International, Comfort Inn, Comfort Suites, Quality, Sleep Inn, Clarion, Cambria Suites, MainStay Suites, Suburban Extended Stay Hotel, Econo Lodge and Rodeway Inn are proprietary trademarks and service marks of Choice Hotels International.

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First Call Analyst:

FCMN Contact: david\_peikin@choicehotels.com

SOURCE: Choice Hotels International, Inc.

CONTACT: David Peikin of Choice Hotels International, Inc., +1-301-592-6361, david\_peikin@choicehotels.com

Web site: <a href="http://www.choicehotels.com/">http://www.choicehotels.com/</a>

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