# **MainStay Suites Launches New Prototype**

PR Newswire ROCKVILLE, Md.

ROCKVILLE, Md., May 11, 2017 /PRNewswire/ -- Today, Choice Hotels International, Inc. (NYSE: CHH) revealed a new MainStay Suites prototype at the 63(rd) annual Choice Hotels Convention in Las Vegas. MainStay Suites, Choice's midscale extended stay brand, appeals to professionals and families who need a long-term hotel option. As such, the new prototype delivers on providing guests everything they need to feel at home all while enjoying the perks of a hotel.

"Inspired by both hotel and home design trends, our new prototype design incorporates an open-concept community room and outdoor living area, with spaces for guests to relax, socialize and work as well as sleeker amenities, modernized décor and new appliances in all suites," said Caragh McLaughlin, head of brand strategy, MainStay Suites, Choice Hotels. "The prototype was created with input from extended stay travelers and developers, and builds on the success of the 57 open MainStay Suites."

The new prototype includes updates to The 'Breakfast Room' as well as home design updates throughout the property. The 'Breakfast Room' provides guests with the traditional continental breakfast, in addition to high-top communal tables with recharge capabilities for travelers. Key signature brand features were also updated, including the distinctive MainStay roof line, MainStay Marketplace and guest suites.

MainStay Suites is unveiling new on-property 'Like Home' programs to complement the new prototype, including a communal white board to inspire social engagement among guests, a lending library with frequently-requested items available for guests to borrow, and food and beverage updates in all properties.

"The new prototype is attractive to developers looking to capitalize on both the business and leisure extended stay market demand," said Brian Quinn, vice president, franchise development, Choice Hotels. "Given the success we've experienced with our Sleep Inn-MainStay Suites dual-brand concept, updating the MainStay Suites standalone prototype was the natural next step."

The Sleep Inn-MainStay dual-brand concept allows hoteliers to service multiple customer segments all under one roof, while delivering construction and operational efficiencies through shared public space, back-of-house facilities and hotel staff.

### About MainStay Suites

MainStay Suites is an extended hotel option that allows guests to live like home whether they're away for a week or a month. Each property offers a unique and distinctive experience for customers at an affordable price. Travelers can maintain their lifestyle during their stay with attractive amenities including residential style suites, free high-speed internet access, free continental breakfast, fitness center and weekly housekeeping and guest laundry services. There are 56 MainStay Suites properties open across the United States and dozens more in the pipeline. To learn more, visit <a href="https://www.choicehotels.com/mainstay">www.choicehotels.com/mainstay</a>.

### About Choice Hotels

Choice Hotels International, Inc. (NYSE: CHH) is one of the world's largest hotel companies. With approximately 6,500 hotels franchised in more than 40 countries and territories, Choice Hotels International represents more than 500,000 rooms around the globe. As of March 31, 2017, 795 hotels were in our development pipeline. Our company's Ascend Hotel Collection®, Cambria® hotels & suites, Comfort Inn®, Comfort Suites®, Sleep Inn®,

Quality®, Clarion®, MainStay Suites®, Suburban Extended Stay Hotel®, Econo Lodge®, Rodeway Inn®, and Vacation Rentals by Choice Hotels(TM) brands provide a spectrum of lodging choices to meet guests' needs. With more than 30 million members and counting, our Choice Privileges® rewards program enhances every trip a guest takes, with benefits ranging from instant, every day rewards to exceptional experiences, starting right when they join. All hotels and vacation rentals are independently owned and operated. Visit us at www.choicehotels.com for more information.

© 2017 Choice Hotels International, Inc. All rights reserved.

SOURCE Choice Hotels International, Inc.

Photo: <a href="https://mma.prnewswire.com/media/11206/choice\_hotels\_international\_mainstay\_suites\_logo2.jpg">https://mma.prnewswire.com/media/11206/choice\_hotels\_international\_mainstay\_suites\_logo2.jpg</a><a href="https://photoarchive.ap.org/">https://photoarchive.ap.org/</a>

SOURCE: Choice Hotels International, Inc.

# MainStay Suites Launches New Prototype

PR Newswire

ROCKVILLE, Md., May 11, 2017

ROCKVILLE, Md., May 11, 2017 /PRNewswire/ -- Today, Choice Hotels International, Inc. (NYSE: CHH) revealed a new MainStay Suites prototype at the 63<sup>rd</sup> annual <u>Choice Hotels</u> Convention in Las Vegas. MainStay Suites, Choice's midscale extended stay brand, appeals to professionals and families who need a long-term hotel option. As such, the new prototype delivers on providing guests everything they need to feel at home all while enjoying the perks of a hotel.

"Inspired by both hotel and home design trends, our new prototype design incorporates an open-concept community room and outdoor living area, with spaces for guests to relax, socialize and work as well as sleeker amenities, modernized décor and new appliances in all suites," said Caragh McLaughlin, head of brand strategy, MainStay Suites, Choice Hotels. "The prototype was created with input from extended stay travelers and developers, and builds on the success of the 57 open MainStay Suites."

The new prototype includes updates to The 'Breakfast Room' as well as home design updates throughout the property. The 'Breakfast Room' provides guests with the traditional continental breakfast, in addition to high-top communal tables with recharge capabilities for travelers. Key signature brand features were also updated, including the distinctive MainStay roof line, MainStay Marketplace and guest suites.

MainStay Suites is unveiling new on-property 'Like Home' programs to complement the new prototype, including a communal white board to inspire social engagement among guests, a lending library with frequently-requested items available for guests to borrow, and food and beverage updates in all properties.

"The new prototype is attractive to developers looking to capitalize on both the business and leisure extended stay market demand," said Brian Quinn, vice president, franchise development, Choice Hotels. "Given the success we've experienced with our Sleep Inn-MainStay Suites dual-brand concept, updating the MainStay Suites standalone prototype was the natural next step."

The Sleep Inn-MainStay dual-brand concept allows hoteliers to service multiple customer segments all under one roof, while delivering construction and operational efficiencies through shared public space, back-of-house facilities and hotel staff.

### **About MainStay Suites**

MainStay Suites is an extended hotel option that allows guests to live like home whether they're away for a week or a month. Each property offers a unique and distinctive experience for customers at an affordable price. Travelers can maintain their lifestyle during their stay with attractive amenities including residential style suites, free high-speed internet access, free continental breakfast, fitness center and weekly housekeeping and guest laundry services. There are 56 MainStay Suites properties open across the United States and dozens more in the pipeline. To learn more, visit <a href="https://www.choicehotels.com/mainstay">www.choicehotels.com/mainstay</a>.

## **About Choice Hotels**

Choice Hotels International, Inc. (NYSE: CHH) is one of the world's largest hotel companies. With approximately 6,500 hotels franchised in more than 40 countries and territories, Choice Hotels International represents more than 500,000 rooms around the globe. As of March 31, 2017, 795 hotels were in our development pipeline. Our company's Ascend Hotel Collection®, Cambria® hotels & suites, Comfort Inn®, Comfort Suites®, Sleep Inn®, Quality®, Clarion®, MainStay Suites®, Suburban Extended Stay Hotel®, Econo Lodge®, Rodeway Inn®, and Vacation Rentals by Choice Hotels<sup>TM</sup> brands provide a spectrum of lodging choices to meet guests' needs. With more than 30 million members and counting, our Choice Privileges® rewards program enhances every trip a guest takes, with benefits ranging from instant, every day rewards to exceptional experiences, starting right when they join. All hotels and vacation rentals are independently owned and operated. Visit us at www.choicehotels.com for more information.

© 2017 Choice Hotels International, Inc. All rights reserved.

SOURCE Choice Hotels International, Inc.

CONTACT: Choice Hotels: Scott Carman, Scott.Carman@choicehotels.com, Office: 301-592-6361

Web Site: <a href="http://www.choicehotels.com">http://www.choicehotels.com</a>

Additional assets available online: Aphotos (1)

https://media.choicehotels.com/2017-05-11-MainStay-Suites-Launches-New-Prototype